

# Opportunities Strategy

## December 2020

### OBJECTIVE

The Opportunities Strategy seeks to provide high risk-adjusted returns with a secondary objective of mitigating downside risk.

### INVESTMENT STRATEGY

The Strategy invests across the liabilities and equity of CLOs backed by higher quality broadly syndicated loans managed by experienced credit focused managers.

Our investment process uses a comprehensive approach of manager evaluation, quantitative assessment, collateral review, deal structure, and relative value.

### PHILOSOPHY & DIFFERENTIATION

We believe better returns can be achieved by focusing on higher quality collateral managed by experienced credit focused managers.

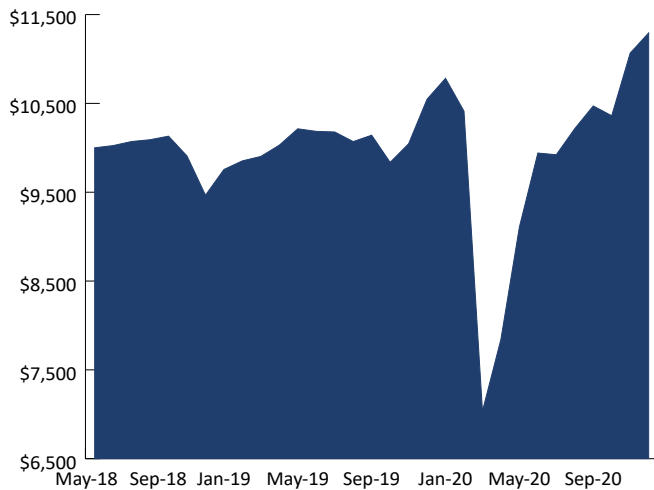
Our experience across bank loan portfolio management, credit research, structured product analysis, CLO deal structure evaluation, and risk analysis provides a differentiated approach to underwriting and investing in CLOs.

We invest where we have knowledge, experience, and a thorough understanding of the manager's style, platform and incentives.

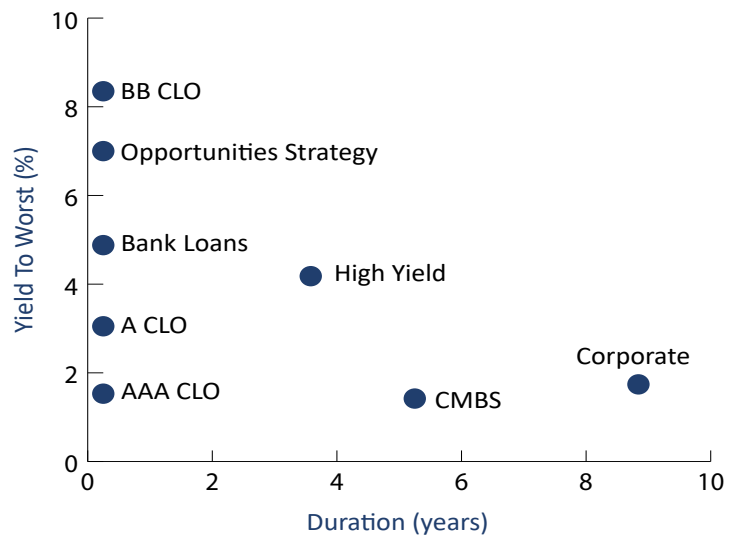
### STRATEGY BENEFITS

CLO securities provide attractive yield pick-up relative to similarly rated corporate bonds and high yield securities. Floating rate CLO coupons result in less interest rate sensitivity (duration). Due to securitization, credit support, and covenants, CLO tranche default rates have historically been significantly lower than similarly rated debt securities.

### CUMULATIVE GROWTH OF \$10,000



### RELATIVE VALUE



### STRATEGY NET PERFORMANCE

|             | Jan  | Feb   | Mar    | Apr   | May   | Jun   | Jul   | Aug   | Sep  | Oct   | Nov   | Dec   | YTD   |
|-------------|------|-------|--------|-------|-------|-------|-------|-------|------|-------|-------|-------|-------|
| <b>2020</b> | 2.23 | -3.44 | -32.43 | 11.49 | 16.11 | 9.16  | -0.20 | 2.97  | 2.50 | -1.05 | 6.80  | 2.06  | 7.08  |
| <b>2019</b> | 3.07 | 1.00  | 0.50   | 1.28  | 1.84  | -0.29 | -0.07 | -1.06 | 0.71 | -3.02 | 2.13  | 5.00  | 11.42 |
| <b>2018</b> | -    | -     | -      | -     | -     | -     | 0.26  | 0.44  | 0.19 | 0.40  | -2.20 | -4.46 | -5.36 |

*Inception of the Opportunities Strategy Composite was July 1, 2018. Past performance is not indicative of future results. For Institutional Investor use only. Net-of-fee returns are presented after management fees and trading expenses.*

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## Inception

July 1, 2018

## Strategy Assets

\$ 361m

## Portfolio Managers (Experience)

Bob Boyd (22 years)

Ying Qiu, CFA (21 years)

Pacific Asset Management claims compliance with the Global Investment Performance Standards (GIPS®).

**FIRM DEFINITION** - Pacific Asset Management LLC, specializes in institutional fixed income management with a focus on corporate credit. The Firm definition changed on December 31, 2019. Prior to that date, the firm definition referred to Pacific Asset Management, a business division of Pacific Life Fund Advisors LLC ("PLFA"). As part of an internal restructuring initiative, the business division of PLFA, known as Pacific Asset Management, was reorganized into Pacific Asset Management LLC, an SEC registered investment adviser and an indirect wholly-owned subsidiary of Pacific Life Insurance Company (Pacific Life).

**COMPOSITE DESCRIPTION** - The Opportunities Strategy composite consists of fixed income portfolios comprised of primarily CLO securities, including senior, mezzanine, and subordinated (equity) tranches.

**RETURNS** - Presented net of fees.

**BENCHMARK DESCRIPTION** - The Opportunities Strategy Composite is not managed against a benchmark. The Strategy targets high single digit returns and compares itself to a hurdle rate of 7%. The Strategy's performance may differ materially from the composite return target or performance hurdles. The performance information is not audited and accordingly no assurance is given with respect to its accuracy.

**CURRENCY** - Valuations are computed and performance is reported in U.S. dollars.

**OBTAINING A COMPLIANT PRESENTATION** along with a list of the firm's composite descriptions can be obtained by emailing [compliance@PacificAM.com](mailto:compliance@PacificAM.com).

## CHARACTERISTICS

| CHARACTERISTICS                    | Strategy |
|------------------------------------|----------|
| Duration                           | 0.25     |
| Spread Duration                    | 5.32     |
| Maturity                           | 10.15    |
| Average price (\$)                 | 96.70    |
| Average quality                    | BB       |
| Average coupon (%)                 | 5.68     |
| Yield-to-Worst (%)                 | 7.00     |
| Option Adjusted Spread (OAS)       | 646      |
| # of issues                        | 94       |
| # of issuers (collateral managers) | 31       |

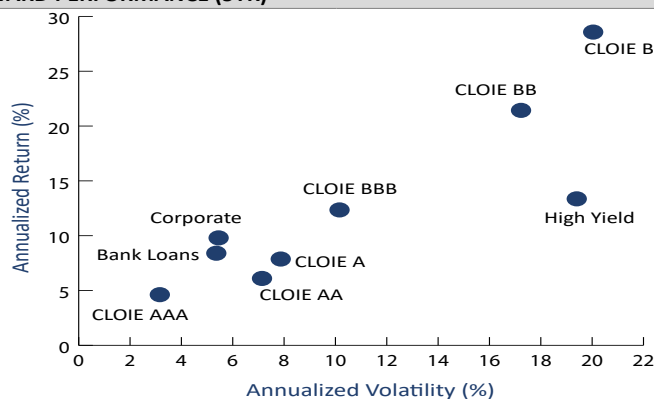
## CREDIT QUALITY (%)

|                       |    |
|-----------------------|----|
| Cash                  | 4  |
| AAA                   | 7  |
| AA                    | 0  |
| A                     | 0  |
| BBB                   | 0  |
| BB                    | 79 |
| B or below            | 8  |
| Subordinated (Equity) | 2  |

## ASSET BREAKDOWN (%)

|            |    |
|------------|----|
| Cash       | 4  |
| CLO Debt   | 94 |
| CLO Equity | 2  |
| Bank Loans | 0  |
| Other      | 0  |

## RISK/REWARD PERFORMANCE (5YR)



Source: J.P. Morgan, December 31, 2020

## IMPORTANT NOTES AND DISCLOSURES

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